

## How Much Wood Would a Wood Worker Work?

Billiou's is committed to its customers, suppliers, and staff. This fact is well demonstrated by the many special training sessions we conduct annually for our customer service and technical staffs, focusing on the development of these fine people into a capable, competent, and confident group of professionals, representing and supporting our partner's products with a high level of customer satisfaction.

Through the generosity of the manufacturer, coupled with the very hard work of Greg Pena, Training Manager, and Brian Finley, Technical Trainer, our staff underwent intensive and extensive training on the complete product lines manufactured by One World Technologies, including Ryobi Woodworking



Quida operates miter saw during recent training session

practical and demonstrable skills.

Earlier this year, similar sessions were conducted with Billiou's staff by Tracy Banks, National Service Manager of Electrolux's PWE (Poulan) Division, to prepare them with the knowledge necessary to assure our customer's satisfaction.



Greg Pena, Training Manager for Ryobi Technologies, instructs (left-right) Sirila and Kathy in proper router table technique

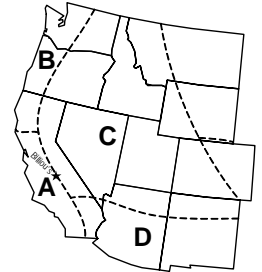
In addition to attending the training sessions, Billiou's staffers must pass follow-up tests on the material to assure comprehension.

**Did You Know...**  
**Solo offers a 3-day test drive program** where dealers have total authority to refund money to a customer and get credit for equipment **without the hassle of having the original box?** Want real dealer support? Talk to us about Solo products!



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### Billiou's Marketplace Weather Forecast



**Region A (California):**  
Avg. Temp: 63.5° (3° > avg.)  
Precipitation: 0.3" (0.3" < avg.)  
May 1-5 Sunny, warm  
May 6-14 Showers, then sunny  
May 15-20 Mostly cloudy, scattered t-storms north  
May 21-31 Mostly sunny, seasonable

**Region B (Pacific NW):**  
Avg. Temp: 55° (1° < avg.)  
Precipitation: 2" (0.5" > avg.)  
May 1-4 Cool, showers  
May 5-12 Sunny, then showers, cool  
May 13-17 Sunny, nice  
May 18-22 Showers, cool  
May 23-26 Sunny, warm  
May 27-31 Rain

**Region C (Rocky Mtns):**  
Avg. Temp: 56° (1° < avg.)  
Precipitation: 2" (avg.)  
May 1-6 Sunny, turning warm  
May 7-13 Showers, then cooler  
May 14-25 T-storms, then sunny, cool  
May 26-31 Sunny, hot

**Region D (SW Desert):**  
Avg. Temp: 75° (1° > avg.)  
Precipitation: 0.2" (0.1" < avg.)  
May 1-7 Sunny, very warm  
May 8-14 T-storms east; sunny, warm  
May 15-24 Scattered t-storms, then sunny, warm  
May 25-31 Partly sunny, warm; scattered t-storms

Quoted Source: almanac.com

**RICK GROVES, EDITOR**  
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Brian Finley (right), Technical Trainer for Ryobi Technologies, demonstrates correct usage of orbital sander to (left-right) Lisa, Sirila, and Nichole

Tools, Ridgid Woodworking Tools, Ryobi Outdoor Products, and Homelite Consumer Products during the week of March 29th.



Greg Pena, Training Manager for Ryobi Technologies, observes as Tech Team member Anthony makes a precision cut

Training included two full days of classroom instruction, followed by a two-thirds day hands-on session in which staffers were given an opportunity to convert the theory they learned in the classroom into

# MASTER<sup>AND</sup> COMMANDER OF TALL GRASS<sup>AND</sup> WEEDS



Qualifies for 3-day test drive program!

**solo**  
Model 130-R

High Profit on the High CC's! Sell our Flagship 4-Cycles at Promo Prices and **make 25%!**

Model	Suggested Promo Price	Special Dealer Price
106R	\$299.95	<b>\$224.96</b>
130R	\$444.95	<b>\$333.30</b>

Features:	Model 106R	Model 130R
Engine	Fuji-Robin	Fuji-Robin
Displacement	25cc	35cc
Horsepower (SAE)	1.1	1.6
Electronic Ignition	Yes	Yes
Fuel Capacity	10 oz.	22 oz.
Anti-vibration	Yes	Yes
Warranty	2 yrs cons/1 yr comm.	2 yrs cons/1 yr comm.
Handle	Loop	Bicycle
Head	Nylon	Nylon & 3-tooth blade
Weight	12 lbs.	18 lbs.
Blade (capable)	Yes	Yes
CARB Compliant	Yes	Yes
Extra Quiet	Yes	Yes

- ◆ 4 Units — 60-day Terms, Prepaid Freight
- ◆ 6 Units — 90-day Terms, Prepaid Freight
- ◆ 12 Units — 120-day Terms, Prepaid Freight

**25%  
Margin!**

Prices good through August 31, 2004 or while supplies last

*Questions,  
Questions,  
Everywhere...  
and  
Without Answer  
he Thinks.*

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## Humor Is, As Humor Does

### Life's Important Little Questions...

Can you cry under water?

If money doesn't grow on trees then why do banks have branches?

How important does a person have to be before they are considered assassinated instead of just murdered?

Why do you "put your two cents in," but it's only a "penny for your thoughts?" Where's that extra penny going?

Why does a round pizza come in a square box?

Once you're in heaven, do you get stuck for eternity wearing the clothes you were buried in?

Why is it that we put man on the moon before we figured out it would be a good idea to put wheels on luggage?

Why is it that people say they "slept like a baby," when babies wake up like every two hours?

If a deaf person goes to court, is it still called a hearing?

Why are you **in** a movie, but **on** TV?

Why do people pay to go atop tall buildings and then put money

in binoculars to look at things back down on the ground?

How come we choose from just two people for President, and fifty for Miss America?

If a 911 operator has an emergency, who does s/he call?

Why is it that our children can't read a Bible in school, but they can in prison?

